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REGIONAL SALES EXECUTIVE - CENTRAL USA (CHICAGO BASED)

Muntons is a long established and successful family owned business making and selling a wide portfolio of malt and malted ingredients to the food, brewing, distilling and beverage markets around the world.

We are seeking a Regional Sales Executive for the Central USA Region (Chicago based) to continue the growth in sales of our brewing and craft brewing at home business throughout this region and to maintain our position as a premium supplier of a broad portfolio of value added malted products.

Reporting to the Executive Vice President for our brewing business, you will identify and develop new opportunities for both existing and new customers, build strong long-term relationships and continue to grow both volume and margin.

The successful candidate will need to work closely with our technical, marketing and manufacturing teams and alongside Muntons network of agents and distributors across the USA. In addition, you will also be expected to manage a number of key direct accounts and identify and develop new opportunities for our existing products as well as challenge the business to create relevant new products.

The ideal candidate will

- Have successful sales experience in the brewing and craft beer industries
- Be commercially aware, possess proven sales management skills and be able to demonstrate a good customer relationship track record
- Live in central USA (Chicago based)

Working from your home base the position will require extensive travel throughout Central USA and visits to our UK headquarters. It is therefore expected that you will need to be highly self-disciplined and able to work independently and on your own initiative.

The company will offer a competitive remuneration package and a genuine career opportunity to the successful candidate.

If you believe your profile fits the above requirements and would like to apply you may do so via the following link: <https://candidate.muntonscareers.com/26338MTN>

Closing Date for receipt of applications is 30 September 2018.

